



## **RATE REDUCTION LETTER**

**DATE:** \_\_\_\_\_

**DEALERSHIP NAME:** \_\_\_\_\_

**CUSTOMER NAME(S):** \_\_\_\_\_

**Make:** \_\_\_\_\_

**Model:** \_\_\_\_\_

**VIN #:** \_\_\_\_\_

I give Affinity Bank Dealer Select permission to reduce this customer's contract rate from \_\_\_\_\_ to \_\_\_\_\_, as this contract was marked up over their max dealer spread in error. Please send the customer a letter reducing their monthly payments accordingly.

**F&I MANAGER PRINTED NAME:** \_\_\_\_\_

**F&I MANAGER SIGNATURE:** \_\_\_\_\_