

## **FLEX RESERVE PROGRAM**

### Program Qualifications:

This program is designed to assist dealers in capturing deals by reducing the dealers reserve to get a lower buy rate for the customer.

### Pricing and Structure Guidelines

Reduce reserve percentage by .75% for each .25% rate reduction

### Examples:

If .25% buy rate reduction and 1.50% Flat pay  $1.50\% - .75\% = .75\%$  Flat Reserve paid

If .50% buy rate reduction and 1.50% Flat pay  $1.50\% - 1.50\% =$  no flat reserve (\$0) paid

*Eligible on all Standard and Product Loans with no exceptions*

**Thank you for your business.**

Contact us anytime if you have questions or need assistance.