

## NEW DEALER RESERVE PROGRAM

### MARK UP LESS...MAKE MORE

#### ENHANCED SUPER FLAT RESERVE

All Loans <\$7,500 = \$0 Reserve (Must Be Written at Buy Rate)
All Loans 12 – 35 Month Terms = 1.00% No Mk-up
Buy rate = 1.5% Superflat
.50% Mark-up = 2.5% Superflat
.75% Mark-up = 3.0% Superflat
1% Mark-up = 3.5% Superflat*
*Max Term of 75 months for 3.5% superflat
Paid at 100% (no reserve split) based on Total Dollar Amount of Contract
Max Reserve \$2000
\$100k dealers get a 1.75% superflat at Buy Rate the following month
\$250k dealers get a 2% superflat at Buy Rate the following month
\$400k dealers get a 2.25% superflat at Buy Rate the following month

#### ACQUISITION FEES & VSI

Credit Score 620-649 = \$199 Credit Score <620 = \$299
\$99 Acq Fee on units 2009-2011 & 150k-200k miles
\$199 Acq Fee on units <2009 & >200k miles
Both Acq Fees apply if vehicle is high mileage & older model
<b>All Fees are deducted from Contract Proceeds</b>

Thank you for your business.

Contact us anytime if you have questions or need assistance.