

COMMERCIAL USE RATE PROGRAM

This program is designed to price commercial use vehicle loans appropriately for depreciation based on term.

12- 66 month terms - .75% add

67-75 month terms - 1.25% add

These adds apply to all commercial use vehicles

Now Paying More for Less Mark-Up

ENHANCED COMMERCIAL USE SUPER FLAT RESERVE

All loans < \$7500 = \$0 reserve (No Mk-up)

All loans 12-35 month terms (>\$7500) = 1.0%

Written at buy rate >\$7500 = 1.50%

.25% - .49% rate mark-up = 2.10%

.50% - .74% rate mark-up = 3.10%

.75% rate mark-up = 4.10%*

**Max term of 72 months for 4.10%*

Thank you for your business.

Contact us anytime if you have questions or need assistance.