



NEW DEALER RESERVE PROGRAM

(Retail and Commercial) Effective 03/01/2024

MARK UP LESS...MAKE MORE

ENHANCED SUPER FLAT RESERVE

All Loans <\$7,500 = \$0 Reserve (Must Be Written at Buy Rate)

All Loans 12 – 35 Month Terms = 1.00% No Mk-up

Buy rate = 1.5% Superflat

.25% Mark-up = 2.5% Superflat

.50% Mark-up = 3.0% Superflat

.75% Mark-up = 3.5% Superflat*

*Max Term of 75 months for 3.5% superflat

Paid at 100% (no reserve split) based on Total Dollar Amount of Contract

Max Reserve \$3000

\$100k Dealers get a 1.75% Superflat at Buy Rate the following month

\$200k Dealers get a 2.25% Superflat at Buy Rate the following month

\$350k Dealers get a 2.50% Superflat at Buy Rate the following month

\$500k Dealers get a 3.00% Superflat at Buy Rate the following month

ACQUISITION FEES & VSI

Credit Score 620-649 = \$225 Credit Score <620 = \$350

\$99 Acq Fee on units 2011-2013 & 150k-200k miles

\$199 Acq Fee on units <2010 & >200k miles

Both Acq Fees apply if vehicle is high mileage & older model

All Fees are deducted from Contract Proceeds

Thank you for your business.

Contact us anytime if you have questions or need assistance.