



NEW DEALER RESERVE PROGRAM

(Retail and Commercial) Effective 01/01/2025

MARK UP LESS... MAKE MORE

ENHANCED SUPER FLAT RESERVE

All Loans <\$7,500 = \$0 Reserve (Must Be Written at Buy Rate)

All Loans 12 – 35 Month Terms = 1.00% No Mk-up

Buy rate = 2.00% Superflat

.25% Mark-up = 2.50% Superflat

.50% Mark-up = 3.00% Superflat

.75% Mark-up = 3.50% Superflat*

*Max Term of 75 months for .75% Mark-up

Paid at 100% (no reserve split) based on Total Dollar Amount of Contract

Max Reserve \$3000

\$100k Dealers get a 2.50% Superflat at Buy Rate the following month

\$200k Dealers get a 2.75% Superflat at Buy Rate the following month

\$350k Dealers get a 3.00% Superflat at Buy Rate the following month

\$600k Dealers get a 3.00% Superflat at Buy Rate the following month

ACQUISITION FEES & VSI

Credit Score 620-649 = \$225 Credit Score <620 = \$350

\$129 Acq Fee on units 2012-2014 & 150k-200k miles

\$249 Acq Fee on units <2011 & >200k miles

Both Acq Fees apply if vehicle is high mileage & older model

All Fees are deducted from Contract Proceeds

Thank you for your business.

Contact us anytime if you have questions or need assistance.